Corporate Research

Aktia Bank

Please note: the statement at the rear of this report contains details of investment banking services recently provided by SEB which could be considered relevant to the subject matter of this report.

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Results Preview	Banks	Finland	22 January 2025

Results due: 12 February

Key Data (2024E)	
Price (EUR)	9.74
Reuters	AKTIA.HE
Bloomberg	AKTIA FH
Market cap (EURm)	710
Market cap (USDm)	738
Market cap (EURm)	710
Equity (EURm)	701
Capital ratio	17%
Shares fully dil. (m)	72.9
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Avg daily turnover (m)	0.0
Free float	88%

Estimate Revisions (%)									
	2026E								
Net interest income	(1)	(0)	(1)						
Pre-provision profit	(1)	(1)	(2)						
Adj. EPS	(1)	(1)	(2)						

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Absolute (green) / Relative to Finland (purple).

Share Price (12M)

Marketing communication commissioned by:
Aktia Bank

All focus on the new strategic plan

We expect Aktia to present its new strategic plan alongside its Q4 report (or shortly thereafter). We expect a 2028 PBT target of "above EUR 130m", comparable ROE of >14%, a CET1 ratio management buffer 150-250bp above the capital requirement, and excess capital to be distributed via dividends and buy-backs. Our key focus in the Q4 report will be on NII and fund flow. We expect a EUR 0.8 dividend, equal to a 61% payout ratio.

ROE >14% is a stretch target, in our view

We forecast a 2026 ROE of 12.6%; profit growth and an efficient capital base are required to reach an ROE >14% by 2026. NII is still the main revenue component, but we would welcome Aktia raising its capital-light fee revenue by 2028 via a turnaround in asset management growth.

NII and flow the key focus areas

Aktia's Q3 NII fell 5% short of FactSet consensus on a one-off related to an interest rate correction on the corporate side, which we expect to have only a minor impact in Q4. However, interest rates have fallen, and the effectiveness of the much-discussed hedge will be increasingly important. We see the potential for the new CFO to provide more details about the hedge. Another key area is fund flow. Flow in Q3 was positive; we will focus in particular on Private Banking flows, which we view as a key area for Aktia deliver on to achieve higher future profitability.

Minor EPS revisions

We cut our NII forecasts by 1% on system volume growth continuing to be weak, and EPS falls by 1% for 2025E and 2% for 2026E. At $7.5\times2025E$ EPS, Aktia's multiple is lower than its peers. We reduce our fair value range to EUR 11.5-13.0 (11.8-13.1) on slightly lower estimates. Our EUR 0.8 dividend expectation is based on a 61% payout ratio and leaves the CET1 ratio at 12.0%, which gives Aktia a management buffer above its CET1 requirement of 340bp (should decline over time, we believe).

Financials (EUR)					
Year end: Dec	2022	2023	2024E	2025E	2026E
Net interest income (m)	99	140	151	146	142
Total income (m)	303	288	305	306	311
Pre-provision profit (m)	134	111	129	126	127
Adjusted net profit (m)	99	83	96	94	95
EPS (adjusted)	1.37	1.14	1.32	1.29	1.3
DPS	0.43	0.7	0.7	8.0	0.95
Total income growth (%)	14.8	(5.1)	6.1	0.4	1.4
Pre-provision growth (%)	49.4	(16.9)	16.6	(2.3)	0.2
EPS (adjusted) growth (%)	41.0	(16.8)	15.5	(1.7)	0.4
Lending growth (%)	4.1	1.0	(1.0)	1.5	3.0
Cost / Income ratio (%)	55.9	61.4	57.6	58.8	59.3
Loan loss ratio (%)	0.13	0.09	0.11	0.08	0.08
NII / Average lending (%)	1.30	1.79	1.93	1.86	1.78
Leverage ratio (%)	n.a.	n.a.	n.a.	n.a.	n.a.
PER (x)	7.5	8.3	7.4	7.5	7.5
RoE (%)	15.6	13.3	14.3	13.1	12.6
RoTE (%)	23.2	20.1	19.7	17.3	16.6
Dividend yield (%)	4.2	7.4	7.2	8.2	9.7
P/BV (x)	1.27	1.07	1.01	0.96	0.93
P/TBV (x)	1.95	1.55	1.35	1.26	1.23
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Source for all data on this page: SEB (estimates) and Millistream/Thomson Reuters (prices)

Financials

Q4 deviation tal	ole				
	Q4 2023	Q3 2024	SEB Q4 2024E	Consensus Q4 2024E	Deviation
NII	38.2	36.1	37.2	36.7	1.3%
Fees	30.1	30.9	31.0	31.4	-1.3%
Life	7.7	8.9	6.3	0.0	
Other	0.5	0.2	0.5	0.0	
Total revenues	77.3	76.1	75.0	74.2	1.0%
Costs	-41.4	-43.1	-46.6	-47.3	-1.5%
PPP	28.4	33.0	28.4	26.9	5.4%
Provisions	-2.7	-1.8	-2.3	-2.1	8.6%
PBT	33.3	31.2	25.0	24.8	0.7%
Tax	-6.0	-6.4	-5.1	-4.8	
Net profit	27.3	24.7	19.8	20.0	-0.8%

Source: SEB, FactSet

Estimate revisions (EURm)						
	2024E	2025E	2026E	2024 (%)	2025 (%)	2026 (%)
NII	151.2	145.8	142.5	-0.5%	-0.4%	-1.5%
Fees	122.8	129.2	135.7	-0.3%	-0.2%	-0.2%
Life	30.3	30.5	31.7	0.0%	0.1%	0.1%
Other	0.8	0.8	0.8	-1.9%	-3.2%	-1.3%
Total revenues	305.1	306.3	310.7	-0.3%	-0.3%	-0.8%
Costs	-175.9	-180.0	-184.1	0.0%	0.0%	0.0%
PPP	129.2	126.3	126.6	-0.8%	-0.7%	-1.9%
Provisions	-8.6	-6.4	-6.1	-0.2%	-0.2%	-0.5%
PBT	119.5	118.7	119.2	-0.9%	-0.7%	-2.0%
Net profit	95.9	94.4	94.8	-0.9%	-0.8%	-2.1%
EPS	1.32	1.29	1.30	-1.0%	-0.4%	-2.2%
DPS	0.92	0.95	0.96	-0.9%	-0.5%	-1.8%
ROE	13.7%	13.0%	12.6%	-0.8%	-0.3%	-1.8%
CET1	12.0%	12.4%	12.5%	1.3%	0.9%	0.8%

Source: SEB

Target price drivers (EUR)		
SOTP GGM Peer P/E	13.0 11.8 12.2	
Range	11.8	13.0

Source: SEB

	Banking	Asset mgmt	Life	Central units	Group		
Net profit	66.4	23.8	20.4	-15.9	94.8	PPP 2026	127
Equity	697.5	62.3	62.3	-59.5	762.6	Normalised provisions	-8
ROE	9.5%	38.2%	32.8%		12.4%	Provisions in %	-0.10%
g	1.0%	3.0%	3.0%			PBT	118
COE	10.5%	9.5%	10.0%			Normalised tax	-24
P/B	0.9	5.4	4.3		1.38	Net profit	95
P/E	9.4	14.2	13.0	11	11.1		
Value	625	337	265	-174	1,054	BV	763
						ROE	12.4%
						G	2.0%
Number of shar	res				72.9	COE	10.5%
2026 value					14.5	Target P/B	1.23
PV dividend 20:	24				8.0		
PV dividend 20:	25				0.7	Share count	73
Target price					13.0	Per share value pv	10.3
Current share p	rice				9.26	PV dividend 2024	0.8
Upside					41%	PV dividend 2025	0.7
						Target value	11.8

Source: SEB

SEAM (SEB's ESG Assessment Methodology)

Aktia Bank

Country: Finland Sector: Banks Overall impact of ESG factors on valuation: Neutral Fully discounted in mid-point DCF value: No

In our view, ESG factors do or will have an overall neutral impact on the share's valuation. The most material impact is . Some of the impact is yet to be discounted in our mid-point equity valuation. We believe that some of the ESG factors facing the company could be manageable by the company, and that the company's management of these issues is optimal.

Our analysis suggests an overall neutral ESG impact on valuation, which is more negative relative to Sustainalytics' "low" qualitative ESG score. This suggests that ESG value impacts are more negative for the share than ESG reputational impacts.

With regard to the EU taxonomy, we have seen the company report a very significant (>30%) current revenue alignment with relevant taxonomy screening criteria. In the longer term, we also expect alignment to be very significant (>30%).

ESG impact on NPV (as % of equity valuation)			
Total impact over time			n.m
of which: - impact reflected in mid-point equity valuation			n.m.
- impact yet-to-be reflected in mid-point equity valuation			n.m.
SEB ESG Financial Assessment			As % of
			equity
			valuation
Long term impact of ESG issue on valuation			Infinity
of which: Impact already reflected in our 6-12 month mid-point			n.m.
Impact yet-to-be reflected in mid-point price			n.m.
	Sales	(%pa)	Impact
			(% of Fair
Topline exposure to ESG opportunities/threats			Value)
ESG Integration in financing			
Aktia aims to be in the forefront in financing the green transition.	0	0	2
Climate related impact - products/services			
Aktia is set to align with the Science Based Targets initiatives.	0	0	2
	Costs/	Topline	Impact
	(%	%)	(% of Fair
Costs (inc write downs) exposure to ESG opportunities/threats Supply chain ESG management and political risk			Value)
Political and regulatory risks is always elevated for banks which drives costs	0	0	(1)
	Losses	/Topline	Impact
	(percer	nt units)	(% of Fair
Loan losses exposure to ESG opportunities/threats			Value)
Cyber crime			
Crime related to lending could materialise in asset quality problems	0	0	(2)
Long term impact of ESG issue on valuation (% of Fair value)			1
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Aktia Bank (cont.)

Sustainalytics Assessment (note: lower number means less risk)

Overall risk Low
Percentile vs. companies in all industries 18
Percentile vs. others in industry 0

The Sustainalytics ESG rating is an assessment of how well a company is managing its material ESG risks, while SEB's SEFA is a bottom up evaluation of the impact of most material ESG factors on the company's financial performance.



EU Taxonomy Eligibility/Alignment (based on mandatory EU disclosures)

Eligible revenues (inc. aligned revs.)

Aligned revenues

48% (current group revenues)

SEB forecast, aligned revenues (in 5 years' time) 65% (est. future group revenues)

of which:

Helping with green financing which will shift the income mix positively 650

Sustainability related committments and targets

Does the company have a science based target? Committed to target

Is the CEO's remuneration linked to achievement of sustainability goals?

What are the company's most material sustainability goals? Target carbon footprint reduction 2025 of -30% compared to 2019

Green bond share of corporate credit funds 35%

Reduce loan portfolio emissions

(Net) carbon neutrality in energy consumption in Aktia 's HQ

Who has ultimate responsibility for sustainability management? Markus Lindqvist

Overview

Investment considerations	Aktia has changed its management and will update its financial targets which should support the equity story. Distributing excess capital to shareholders will create an attractive yield case and will support a higher ROE. The Asset Management division has underperformed in recent years, and any improvement will support earnings and benefit the income mix, driving ROE upwards.
Company profile	Aktia Bank Plc is a Finnish retail bank based in Helsinki that traces its roots to 1991, when several savings banks based in the coastal areas of Finland merged with Helsinki Savings Bank which had operated in the Helsinki region since 1826. Aktia continues to operate solely in Finland via its branch network, servicing retail customers, SME corporate and institutional clients. The primary focus is on retail mortgages and SME lending but with growing importance of the bank's wealth and asset management operations in recent years.
Valuation approach	We arrive at an equity value range through SOTP, GGM and peer valuation.
Investment risks	If 12M EURIBOR continues to be lower than 3M EURIBOR we see pressure on NII margins and downside to our estimates. Additionally, if ECB cuts the policy rate quicker than SEB's strategy team predicts we will see downside pressure to our estimates. If Finland's economy doesn't rebound, we see limited lending growth in the coming years which will also affect NII negatively. On the flipside, any improvement in macro data will benefit Aktia.

(EURm)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024E	2025E	2026E
Net interest income	103	97	96	90	86	78	81	96	99	140	151	146	142
Net commissions	75	80	80	93	98	99	98	124	122	120	123	129	136
Trading income	7	4	8	(1)	3	6	1	5	1	2	(0)	(0)	(0)
Profit from insurance operations	24	25	25	27	21	30	20	38	79	24	30	31	32
Other income	3	2	3	2	2	9	2	1	2	1	1	1	1
Total income	212	208	211	210	210	221	201	264	303	288	305	306	311
Personnel expenses	(70)	(73)	(72)	(79)	(67)	(69)	(69)	(84)	(80)	(85)	(80)	(81)	(83)
Depreciation	(7)	(8)	(8)	(9)	(12)	(19)	(18)	(22)	(23)	(24)	(24)	(25)	(25)
Other expenses	(68)	(64)	(68)	(72)	(64)	(55)	(55)	(69)	(66)	(69)	(72)	(74)	(76)
Total expenses	(144)	(144)	(148)	(161)	(143)	(144)	(142)	(174)	(169)	(177)	(176)	(180)	(184)
Pre-provision profit	68	64	63	50	67	78	59	89	134	111	129	126	127
Credit losses	(2)	(0)	(2)	(1)	(1)	(4)	(4)	(4)	(10)	(7)	(9)	(6)	(6)
Operating profit after cred. losses	66	64	61	49	66	73	55	85	123	104	121	120	121
Gains/losses on fixed assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Goodwill amortisation	0	0	0	0	0	0	0	0	0	0	0	0	0
Other intangibles amortisation	0	0	0	0	0	0	0	0	0	0	0	0	0
Extraordinaries	0	0	0	0	0	0	0	0	0	0	0	0	0
Other items	2	1	1	0	1	2	(0)	(0)	0	(1)	(1)	(1)	(1)
Reported pre-tax profit	68	64	61	49	68	75	55	85	124	103	120	119	119
Tax paid on pre-tax profit	(13)	(13)	(12)	(10)	(12)	(13)	(12)	(17)	(25)	(21)	(24)	(24)	(24)
Minority interest	0	0	0	0	0	0	0	0	0	0	0	0	0
Net profit	55	52	49	39	56	62	43	67	98	81	96	94	95
Adjustments:													
Reported pre-tax profit	68	64	61	49	68	75	55	85	124	103	120	119	119
Restructuring costs	0	0	0	0	0	0	0	0	0	0	0	0	0
Net extraordinaries	0	0	0	0	0	0	0	0	0	0	0	0	0
Goodwill and intangibles amort.	0	0	0	0	0	0	0	0	0	0	0	0	0
Non recurring capital gains	0	1	(5)	(1)	(4)	0	0	(1)	0	0	0	0	0
Unrealized changes in other income	0	0	0	0	1	10	0	0	0	0	0	0	0
Excess (lack) provisions	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest on conv. debt net of tax	0	0	0	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Adjusted pretax profit	68	66	58	59	65	68	55	87	125	105	120	119	119
Normalised tax	(13)	(13)	(12)	(12)	(11)	(12)	(12)	(18)	(25)	(22)	(24)	(24)	(24)
Minority interest	_0	_0	0	0	0	0	0	0	0	0	0	0	0
Adjusted profit after tax	55	53	47	47	54	56	43	69	99	83	96	94	95

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024E	2025E	2026E
0.95	0.95	0.99	0.94	0.91	0.82	0.80	0.87	0.82	1.15	1.26	1.21	1.16
68.0	69.3	70.2	76.4	68.1	65.0	70.7	66.1	55.9	61.4	57.6	58.8	59.3
0.03	0.01	0.04	0.01	0.01	0.07	0.06	0.06	0.13	0.09	0.11	0.08	0.08
19.4	19.7	19.8	19.9	17.1	17.3	22.2	20.4	20.4	20.8	19.7	20.5	20.5
8.3	7.9	8.0	6.5	9.4	10.3	6.7	10.0	15.6	13.3	14.3	13.1	12.6
8.3	8.1	7.6	7.8	9.0	9.3	6.7	10.2	15.7	13.5	14.3	13.1	12.6
8.6	8.7	8.4	8.8	10.2	10.5	7.4	12.7	23.2	20.1	19.7	17.3	16.6
	0.95 68.0 0.03 19.4 8.3 8.3	0.95 0.95 68.0 69.3 0.03 0.01 19.4 19.7 8.3 7.9 8.3 8.1	0.95 0.95 0.99 68.0 69.3 70.2 0.03 0.01 0.04 19.4 19.7 19.8 8.3 7.9 8.0 8.3 8.1 7.6	0.95 0.95 0.99 0.94 68.0 69.3 70.2 76.4 0.03 0.01 0.04 0.01 19.4 19.7 19.8 19.9 8.3 7.9 8.0 6.5 8.3 8.1 7.6 7.8	0.95 0.95 0.99 0.94 0.91 68.0 69.3 70.2 76.4 68.1 0.03 0.01 0.04 0.01 0.01 19.4 19.7 19.8 19.9 17.1 8.3 7.9 8.0 6.5 9.4 8.3 8.1 7.6 7.8 9.0	0.95 0.95 0.99 0.94 0.91 0.82 68.0 69.3 70.2 76.4 68.1 65.0 0.03 0.01 0.04 0.01 0.01 0.07 19.4 19.7 19.8 19.9 17.1 17.3 8.3 7.9 8.0 6.5 9.4 10.3 8.3 8.1 7.6 7.8 9.0 9.3	0.95 0.95 0.99 0.94 0.91 0.82 0.80 68.0 69.3 70.2 76.4 68.1 65.0 70.7 0.03 0.01 0.04 0.01 0.01 0.07 0.06 19.4 19.7 19.8 19.9 17.1 17.3 22.2 8.3 7.9 8.0 6.5 9.4 10.3 6.7 8.3 8.1 7.6 7.8 9.0 9.3 6.7	0.95 0.95 0.99 0.94 0.91 0.82 0.80 0.87 68.0 69.3 70.2 76.4 68.1 65.0 70.7 66.1 0.03 0.01 0.04 0.01 0.01 0.07 0.06 0.06 19.4 19.7 19.8 19.9 17.1 17.3 22.2 20.4 8.3 7.9 8.0 6.5 9.4 10.3 6.7 10.0 8.3 8.1 7.6 7.8 9.0 9.3 6.7 10.2	0.95 0.95 0.99 0.94 0.91 0.82 0.80 0.87 0.82 68.0 69.3 70.2 76.4 68.1 65.0 70.7 66.1 55.9 0.03 0.01 0.04 0.01 0.01 0.07 0.06 0.06 0.13 19.4 19.7 19.8 19.9 17.1 17.3 22.2 20.4 20.4 8.3 7.9 8.0 6.5 9.4 10.3 6.7 10.0 15.6 8.3 8.1 7.6 7.8 9.0 9.3 6.7 10.2 15.7	0.95	0.95	0.95

Key ratios													
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024E	2025E	2026E
Tier 1 ratio	14.6	20.7	19.5	18.0	17.5	14.7	14.0	13.2	12.7	13.0	13.8	14.2	14.2
Capital ratio	19.0	27.1	26.3	23.4	20.5	18.6	16.4	15.6	14.9	15.0	16.7	17.1	17.0
Net impaired loans	0	0	0	0	0	0	0	120	141	131	0	0	0
Acc provisions % of gross impaired	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net impaired % of net loans	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.6	1.8	1.7	0.0	0.0	0.0
Net impaired % of equity	0.0	0.0	0.0	0.0	0.0	0.0	0.0	17.7	24.3	20.4	0.0	0.0	0.0
Average number of employees	950	926	912	854	792	778	803	842	873	862	825	812	804
Personnel expenses/employee	(73)	(78)	(79)	(93)	(84)	(89)	(86)	(99)	(92)	(98)	(97)	(100)	(103)
Income/employee	224	225	232	246	265	285	250	313	347	334	37Ó	` 37Ź	386

Growth rates y-o-y (%)													
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024E	2025E	2026E
Net interest income	(8.8)	(5.3)	(1.8)	(6.2)	(4.1)	(9.7)	4.0	19.3	3.0	41.6	7.7	(3.6)	(2.3)
Total income	(5.3)	(1.8)	1.4	(0.5)	(0.1)	5.4	(9.2)	31.2	14.8	(5.1)	6.1	0.4	1.4
Personnel expenses	n.a.	4.5	(0.6)	9.4	(15.7)	3.5	0.1	21.2	(4.0)	5.1	(5.6)	2.0	2.0
Total expenses	(8.1)	(0.0)	2.8	8.2	(11.0)	0.6	(1.2)	22.7	(2.9)	4.2	(0.5)	2.4	2.3
Pre-provision profit	1.4	(5.7)	(1.6)	(21.1)	35.2	15.6	(23.9)	51.6	49.4	(16.9)	16.6	(2.3)	0.2
Pre-tax profit	4.5	(6.0)	(4.3)	(20.1)	37.6	10.6	(26.7)	54.4	45.9	(16.9)	16.5	(0.7)	0.4
EPS (adjusted)	n.m.	(3.3)	(11.6)	` 1.Ó	10.9	2.6	(24.3)	58.4	41.0	(16.8)	15.5	(1.7)	0.4

Source for all data on this page: SEB

(EURm)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024E	2025E	2026E
Cash & financial institutions	442	312	423	332	312	333	328	798	1,359	788	780	792	816
Securities	2,779	2,585	2,185	2,165	1,658	1,596	1,775	1,588	1,599	1,611	1,611	1,611	1,611
Net loans	6,416	5,856	5,717	5,839	6,107	6,429	7,000	7,486	7,792	7,866	7,787	7,904	8,141
Other interest bearing	0	0	0	0	0	0	0	0	0	0	0	0	C
Total interest bearing assets	9,636	8,753	8,325	8,336	8,077	8,358	9,102	9,873	10,750	10,265	10,179	10,307	10,568
Goodwill	36	51	64	71	67	63	58	174	166	168	175	175	183
Other intangibles	0	0	0	0	0	0	0	0	0	0	0	0	C
Property, plant and equipment Other non-interest bearing	1.034	1.077	1.097	1.143	1,123	1,276	1.413	1,607	1,496	1,604	1,652	1,681	1,681
Total non-interest bearing assets	1,034	1,077 1,128	1,097 1,161	1,143	1,123	1,339	1,413	1,781	1,662	1,773	1,827	1,856	1,864
5	•		•	•	•				•	•			•
Total assets	10,707	9,882	9,486	9,550	9,266	9,697	10,573	11,653	12,412	12,038	12,006	12,163	12,432
Borrowing from fin. institutions	777	475	509	694	203	198	149	123	32	58	58	58	58
Deposits from customers	3,979	3,922	4,164	4,119	3,963	4,060	4,466	4,503	5,214	4,564	4,607	4,653	4,699
Bond borrowing	3,535	3,033	2,477	2,451	2,460	2,623	2,846	3,060	3,052	3,577	3,577	3,577	3,756
Other interest bearing liablities	1,726	1,836	1,723	1,688	1,651	1,807	1,896	2,429	2,675	2,883	3,003	3,078	3,096
Total liabilities and equity	10,016	9,266 0	8,873	8,952	8,276	8,687 0	9,356 0	10,115	10,972	11,083 0	11,245	11,367	11,610
Provisions	0	0	0	0	0 400	400	550	0 800	0 800	250	0	0	0
Other non-interest bearing liabilities Minority interests	0	0	0	0	400	400	0	59	59	60	60	60	60
Shareholders' equity	691	615	613	598	590	610	667	679	581	645	701	737	763
Total liabilities and equity	10,707	9,882	9,486	9,550	9,266	9,697	10,573	11,653	12,412	12,038	12,006	12,163	12,432
Capitalisation													
Tier 1 capital	475	413	390	375	384	388	424	389	397	443	463	488	504
Tier 2 capital	146	128	136	111	68	103	72	131	127	127	159	159	159
Deductions, other	0	0	0	0	0	0	, 2	(60)	(58)	(58)	(58)	(58)	(58)
Total capital	621	542	526	486	452	491	496	460	466	513	563	588	604
Risk-weighted assets	3,263	1,999	1,998	2,080	2,199	2,637	3,030	2,941	3,131	3,411	3,363	3,445	3,548
Tier 1 ratio (%)	14.6	20.7	19.5	18.0	17.5	14.7	14.0	13.2	12.7	13.0	13.8	14.2	14.2
Capital ratio (%)	19.0	27.1	26.3	23.4	20.5	18.6	16.4	15.6	14.9	15.0	16.7	17.1	17.0
Asset Quality													
Gross impaired loans	0	0	0	0	0	0	0	96	114	106	0	0	0
Accumulated provisions	0	0	0	0	0	0	0	25	27	25	0	0	0
Net impaired loans	0	0	0	0	0	0	0	120	141	131	0	0	0
Accum. provisions % of gross loans	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Provisions % of gross impaired	0.0	0.0	0.0	0.0	0.0	0.0	0.0	(26.0)	(24.1)	(23.5)	0.0	0.0	0.0
Net impaired % of net loans	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.6	1.8	1.7	0.0	0.0	0.0
Net impaired % of equity	0.0	0.0	0.0	0.0	0.0	0.0	0.0	17.7	24.3	20.4	0.0	0.0	0.0
Loans/assets (%)	59.9	59.3	60.3	61.1	65.9	66.3	66.2	64.2	62.8	65.3	64.9	65.0	65.5
Deposits/loans (%)	62.0	67.0	72.8	70.5	64.9	63.1	63.8	60.2	66.9	58.0	59.2	58.9	57.7
Growth rates (%)													
Net loans	(5.7)	(8.7)	(2.4)	2.1	4.6	5.3	8.9	7.0	4.1	1.0	(1.0)	1.5	3.0
Customer deposits	4.8	(1.4)	6.2	(1.1)	(3.8)	2.5	10.0	0.8	15.8	(12.5)	0.9	1.0	1.0
Shareholders' equity	7.7	(11.0)	(0.3)	(2.5)	(1.4)	3.4	9.3	1.8	(14.5)	`11.Ź	8.6	5.1	3.5

Valuation													
(EUR)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024E	2025E	2026E
No of shares, fully dil. (y/e)	66.6	66.4	66.3	66.3	68.9	69.2	69.6	72.1	72.4	72.9	72.9	72.9	72.9
No of shares, fully dil. avg.	66.6	66.5	66.4	66.3	67.6	69.0	69.4	70.9	72.3	72.6	72.9	72.9	72.9
Share price, y/e	9.8	10.3	9.7	9.1	9.0	9.3	9.8	12.3	10.2	9.5	9.7	9.7	9.7
Share price, high	10.0	12.1	10.3	11.0	9.9	9.9	11.6	13.1	12.8	11.1	10.2		
Share price, low	8.0	9.3	7.7	8.8	7.9	8.1	6.5	9.0	8.7	8.7	8.9		
Share price, avg	9.3	10.8	9.1	9.5	8.9	8.9	9.0	11.1	10.1	9.5	9.3		
EPS, reported	0.83	0.78	0.74	0.59	0.83	0.9	0.61	0.95	1.36	1.12	1.32	1.29	1.3
EPS, adjusted	0.83	0.8	0.71	0.71	0.79	0.81	0.61	0.97	1.37	1.14	1.32	1.29	1.3
Dividend/share	0.8	0.5	0.6	0.6	0.6	0.5	0.4	0.6	0.4	0.7	0.7	0.8	1.0
Book value/share	10.4	9.3	9.2	9.0	8.6	8.8	9.6	9.4	8.0	8.9	9.6	10.1	10.5
Tangible equity/share	9.8	8.5	8.3	7.9	7.6	7.9	8.8	6.6	5.3	6.1	7.2	7.7	7.9
PER (adjusted)	11.8	12.9	13.8	12.8	11.4	11.5	15.9	12.6	7.5	8.3	7.4	7.5	7.5
Price/Book value	0.94	1.11	1.05	1.01	1.05	1.06	1.02	1.30	1.27	1.07	1.01	0.96	0.93
Price/Tangible equity	0.99	1.21	1.17	1.15	1.19	1.18	1.12	1.87	1.95	1.55	1.35	1.26	1.23
Return on equity (%)	8.3	7.9	8.0	6.5	9.4	10.3	6.7	10.0	15.6	13.3	14.3	13.1	12.6
Adjusted return on equity (%)	8.3	8.1	7.6	7.8	9.0	9.3	6.7	10.2	15.7	13.5	14.3	13.1	12.6

Main Shareholders			Managemen	nt	Company Informa	Company Information			
Name	(%) Votes	Capital	Title	Name	Contact				
Rg Partners Oy	10.2	10.2	COB	Lasse Svens	Internet	www.aktia.com			
Companies controlled by Erkki Etola	10.0	10.0	CEO	Aleksi Lehtonen	Phone Number	+358 10 247 5000			
Veritas Pension Insurance Company	8.3	8.3	CFO	Karri Varis					
. ,			IR	Oscar Taimitarha					

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