Corporate Research

OssDsign

Company Comment	Healthcare	Sweden	18 September 2023

Catalyst receives new FDA clearance

FDA has approved OssDsign Catalyst for use in interbody cages in spinal surgery. This will allow surgeons to use Catalyst on-label in the interbody space. Today a lot of the synthetic bone graft is believed to be used off-label which represents a risk to the hospital and surgeons. We view this news as very positive as it will most likely increase the number of hospital approvals which should lead to more users and larger volumes. Our mid-point of SEK 12 is under review.

Key figures

(SEKm)	2022	2023E	2024E	2025E
Revenues (m)	57	98	136	189
Adj. EBIT	(90)	(84)	(62)	(13)
PTP (m)	(100)	(84)	(62)	(13)
EPS	(1.74)	(1.17)	(0.87)	(0.19)
EPS (adjusted)	(1.74)	(1.17)	(0.87)	(0.19)
DPS	0.00	0.00	0.00	0.00
Revenue growth (%)	79.6	72.2	38.7	39.3
EPS growth (%)	n.a.	n.a.	n.a.	n.a.
Operating margin (%)	(158.8)	(85.7)	(45.8)	(7.0)
ROCE (%)	(34.9)	(41.9)	(36.7)	(7.6)
Net Debt/EBITDA (x)	1.4	0.2	(1.1)	(45.0)
PER (adjusted)	(3.3)	(4.2)	(5.7)	(26.8)
Dividend yield (%)	0.0	0.0	0.0	0.0
Free Cash Flow Yield (%)	(26.8)	(23.5)	(18.9)	(6.0)
P/BV (x)	1.8	2.5	4.4	5.3
EV/EBIT (x)	(3.4)	(4.0)	(6.6)	(33.2)
EV/Sales (x)	5.34	3.43	3.04	2.32

Source: SEB

About this publication

This report is a marketing communication commissioned by OssDsign and prepared by Skandinaviska Enskilda Banken AB (publ). It does not constitute investment research; as such, it has not been prepared in accordance with the legal requirements to promote the independence of investment research, nor is it subject to any prohibition on dealing ahead of the dissemination of investment research.

Company specific disclosures and potential conflicts of interest

A member of, or an entity associated with, SEB or its affiliates, officers, directors, employees or shareholders of such members (a) is not, and has never been, represented on the board of directors or similar supervisory entity of OssDsign, (b) has from time to time bought or sold the securities issued by the company or options relating to the company, and (c) SEB does not hold any short / long position exceeding 0.5% of the total issued share capital of OssDsign as of 31 Aug 2023.

SEB is, or has within the last 12 months been or expects in the next 3 months to be, party to an agreement relating to the provision of investment banking services to OssDsign or an affiliate, or has received from it fees or the promise of fees in respect of such services.

The analyst(s) responsible for this research (jointly with their closely related persons) hold(s) 0 shares in OssDsign and do(es) not have holdings in other instruments related to the company.

This statement affects your rights

This report is confidential and may not be reproduced, redistributed or republished by any recipient for any purpose or to any person. Redistributing this report to third parties may invoke legal requirements on the person engaging in such activities.

Producers and Recipients

SEB Research is approved and issued by Skandinaviska Enskilda Banken AB (publ) ("SEB"), a bank organized under the laws of the Kingdom of Sweden, on behalf of itself and its affiliates for institutional investors. When SEB Research is issued by an SEB subsidiary, the subsidiary itself is subject to this disclaimer.

Use

This material has been prepared by SEB for information purposes only. It does not constitute investment advice and is being provided to you without regard to your investment objectives or circumstances. The document does not constitute an invitation or solicitation of an offer to subscribe for or purchase any securities and neither this document nor anything contained herein shall form the basis for any contract or commitment whatsoever. Opinions contained in the report represent the authors' present opinion only and may be subject to change. In the event that the authors' opinion should change, we shall endeavour (but do not undertake) to disseminate any such change, within the constraints of any regulations, applicable laws, internal procedures within SEB, or other circumstances.

Good faith and limitations

All information, including statements of fact, contained in this research report have been obtained and compiled in good faith from sources believed to be reliable. However, no representation or warranty, express or implied, is made by SEB with respect to the completeness or accuracy of its contents, and it

is not to be relied upon as authoritative and should not be taken in substitution for the exercise of reasoned, independent judgement by you. Recipients are urged to base their investment decisions upon such investigations as they deem necessary. To the extent permitted by applicable law, no liability whatsoever is accepted by SEB for any direct or consequential loss arising from the use of this document or its contents.

Distribution

This research report has been prepared by SEB or its affiliates and is being distributed by SEB offices in Stockholm, Copenhagen, Oslo, Helsinki, Frankfurt, London, Tallinn, Vilnius, Riga and Hong Kong. Research reports are prepared and distributed in Lithuania by AB SEB bankas and in Estonia by AS SEB Pank in accordance with the requirements of the local laws and Financial Supervision Authority's conduct of business rules. This document may not be distributed in the United States, Canada, Japan or Australia or in any other jurisdiction where to do so would be unlawful. Addresses and Phone numbers for each office can be found at the end of the report.

The SEB Group: members, memberships and regulators

SEB is a member of, inter alia, Nasdaq OMX Nordic, Oslo Stock Exchange, the London Stock Exchange, NYSE Euronext, SIX Swiss Exchange, Frankfurt Stock Exchange, Tallinn Stock Exchange as well as certain European MTF's such as BATS-Chi-X, Turquoise and Burgundy. SEB is regulated by Finansinspektionen in Sweden and, for the conduct of investment services business, in (i) Denmark by Finanstilsynet, (ii) Norway by Finanstilsynet, (iii) Finland by Finanssivalvonta, (iv) Germany by Bundesanstalt für Finanzdienstleistungsaufsicht, (v) the UK, deemed authorised by the Prudential Regulation Authority. Subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details of the Temporary Permissions Regime, which allows EEA-based firms to operate in the UK for a limited period while seeking full authorisation, are available on the Financial Conduct Authority's website, (vi) Estonia by the Estonian Financial Supervision Authority, (vii) Lithuania by the Bank of Lithuania , (viii) Latvia by the Financial and Capital Markets Commission and (ix) Hong Kong by Securities and Futures Commission.

SEB's research reports are prepared in accordance with the industry standards and codes of conduct applicable to financial analysts in the countries where they are based. In Denmark, Finland, Norway and Sweden, analysts act in accordance with the rules of ethics of each country's Society of Financial Analysts. Analysts comply with the recommendations and industry standards of the Danish, Norwegian and the Swedish Securities Dealers Associations and with those of the Federation of Finnish Financial Services. Analysts certified by the CFA Institute also comply with the Code of Ethics of the CFA Institute.

Prevention and avoidance of conflicts of interest

The remuneration of staff within the Research department is determined exclusively by research management and senior management and may include discretionary awards based on the firm's total earnings, including investment banking and markets (sales and trading businesses) income; however, no such staff receive remuneration based upon specific investment banking or markets transactions. SEB's Compliance department monitors the production of research and the observance of the group's procedures designed to prevent any potential conflicts of interest from affecting the content of research; the latter are described in greater detail in the "Statement of Policies for dealing with

potential conflicts of interest surrounding our Research activities" which is available on our SEB Research website.

Your attention is also drawn to the fact that:

The current market price of the securities shown in published research reports is the price prevailing at the close of the business day preceding the date of publication, save where such price was more than 5% different from the price prevailing as at the time of publication, in which case it is the latter.

Unless explicitly stated otherwise, SEB expects (but does not undertake) to issue updates to its research following the publication of new figures or forecasts by the company covered, or upon the occurrence of other events that could have a material effect on it.

The securities discussed in SEB research may not be eligible for sale in all countries, and such securities may not be suitable for all types of investors. Offers and sales of securities discussed in SEB research, and the distribution of SEB research, may be made only in countries where such securities are exempt from registration or qualification or have been so registered or qualified for offer and sale, and in accordance with applicable broker-dealer and agent/salesman registration or licensing requirements.

A full list of disclosures for companies mentioned in SEB research in which we have research coverage can be found on our research website

Methodology

Final consideration as to any valuations, projections and forecasts contained in this report are based on a number of assumptions and estimates and are subject to contingencies and uncertainties, and their inclusion in this report should not be regarded as a representation or warranty by or on behalf of the Group or any person or entity within the Group that they or their underlying assumptions and estimates will be met or realized. Different assumptions could result in materially different results. Past performance is not a reliable indicator of future performance. Foreign currency rates of exchange may adversely affect the value, price or income of any security or related investment mentioned in this report. In addition, investors in securities, such as ADRs, whose values are influenced by the currency of the underlying security, effectively assume currency risk.